# THE ENTREPRENEUR'S ROADMAP

## LAUNCH STAGE



Prepare for your entrepreneurial journey: Understand the entrepreneurial mindset and build the skills you need to thrive (2)

Select and test your idea: Create an innovative idea and conduct a feasibility study 3)

Plan and launch your business: Develop a business plan and launch the enterprise.

#### MANAGEMENT STAGE



Manage your people: Manage processes and procedures, hire right and plan for succession



Manage your customers: Create a competitive advantage, communicate your value proposition and become a better negotiator



Be a better leader: Formulate the right strategy, analyze business problems and make strategic decisions





Sources of funding: Identify the optimal source of funding for your business



Attracting funding: Learn what to do to attract investors



Managing funding: Craft favorable funding terms and negotiate in your best interest

#### **GLOBAL STAGE**



Deciding to go global: Evaluate new markets and decide whether to expand your business



Global ecommerce strategy: Integrate ecommerce into your business model and acquire international clients



Global market entry strategy: Prepare to launch an international SME brand



# **Advanced Strategies Entrepreneurship Roadmap**

**Daniel and Matthew Rung** 

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