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Derrick Sekiziyivu



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Street Journal bestselling author of *Bring Your Human to Work* comes an indispensable guide to taking your employee engagement to the next level In *Bring Your Human to Work* Erica Keswin laid down the rules and protocols of a human workplace Now in *Rituals Roadmap* she shows us how to further employee engagement explaining that workplace rituals foster a sense of belonging and help workers connect with one another and their work From our morning cup of coffee to the standing Wednesday morning meeting with our team our lives are steeped in rituals *Rituals Roadmap* combines cutting edge scientific research with examples from the most human companies like Starbucks Microsoft Chipotle and LinkedIn showing how they establish rituals during meetings employee onboarding procedures and daily interactions among coworkers Whether you choose to pass around a stuffed penguin at your weekly meeting to express gratitude like Aria Finger of DoSomething or decide to make lunchtime a daily ritual with your team in the same way one top performing team at Douglas Elliman does rituals create community and change us in a way that conjures lifelong commitments If you're serious about employee engagement *Rituals Roadmap* is your blueprint for creating a workplace full of engaged connected employees who drive revenue and stay at their jobs long term *Efficient Marketing* Derrick Sekiziyivu,2025-05-04 You keep hearing the same advice do more marketing make it more complex more aggressive and more expensive Chasing the latest trends is exhausting and increased efforts often lead to disappointment Entrepreneurs marketers and business leaders feel overwhelmed But there's a better way Efficient marketing is now transforming Businesses of all sizes are achieving greater results with less marketing effort In this book you'll discover Why many traditional marketing techniques are failing and what to do instead The precise tools and tactics required to build a highly effective marketing system How to succeed with a straightforward structured and systematized approach instead of random acts of marketing How to transition from bloated ineffective and wasteful marketing activities to strategies that compel prospects to act How to establish a strong product market fit so your target audience deeply desires what you offer How to engage in marketing that you can be proud of free from hype scams or pressure How to develop a robust brand that fosters goodwill and attracts ideal customers *Efficient Marketing* is a bestseller Stop trying to outshout your competitors Abandon blunt force conventional marketing tactics that annoy interrupt and repel Avoid wasting time on theoretical nonsense that doesn't work in the real world Gain immediate traction by embracing efficient marketing *Break Through the Noise* Tim Staples,Josh Young,2019 A nine step guide to mastering viral content branding and outwitting social media algorithms for marketers entrepreneurs and aspiring celebrities from the CEO of Shareability *Scroll to Sale* Finn Lucas Hunter,2025-08-06 Transform Your TikTok Presence Into a Powerful Sales Machine Ever scrolled through TikTok wondering how some creators effortlessly turn views into dollars This guide reveals the blueprint for mastering TikTok's social selling landscape empowering you to build authentic connections while maximizing your reach Whether you're just starting or looking to refine your approach the strategies inside are designed to transform casual browsers into loyal customers Discover how to craft a compelling profile that sparks

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