SETTING YOUR LABOR RATE (EXAMPLE)

| WAGE | The actual hourly cost of your techs: 22%-30% of the rate you charge customers | - | \$35/HR |
|-----------------------------|--|---|--------------|
| BENEFITS | The typical benefits load: 22-24% of wage | - | 24% |
| FULLY LOADED HOURLY COST | Average tech hourly wage multiplied by one plus the benefit load: 35 x (1+.24) = 43.4 | - | \$ 44 |
| EXPECTED MARGIN | A benchmark target—determine after you research and calculate your overhead. | - | 60% |
| HOURLY LABOR RATE | Your fully loaded cost, divided by one minus your expected margin: \$44 / (1-60%) = \$109.55 | - | \$109.55/HR |



Small Equipment Labor Rate Guide

United States. Forest Service. Intermountain Region

Small Equipment Labor Rate Guide:

Feasibility Studies for Small Scale Hydropower Additions Hydrologic Engineering Center (U.S.),1979

Construction Guide Eric P. Wallace, 2008 Construction Guide provides CPAs with guidance on the accounting auditing and reporting that are particular to the construction industry In addition it provides CPAs with guidance on engagements for a wide range of situations including those special to utility contractors road builders home construction home builders real estate developers commercial construction residential construction and more The book includes work programs practice aids checklists and sample reports Cost Estimating Guide for Road Construction United States. Forest Service. Intermountain PDCA Cost and Estimating Guide Volume I, 2004 Practices and Procedures is the how to manual for Region, 2002 estimating painting and related work Quality takeoff procedures and estimating methods are thoroughly described and discussed All elements of proper job pricing are described including the evaluation of labor material additional job costs overhead and profit Working blueprints and sample estimates are a part of the manual Job costing methods and their Capital and Operating Costs of Pollution Control Equipment Modules: Data manual, relationship to estimating is included by Herbert G. Blecker and Thomas M. Nichols Theodore W. Cadman, Thomas M. Nichols, 1973 General Desk Book ... United States. Office of Price Administration, 1946 **2006 National Painting Cost Estimator** Dennis D. Gleason, 2005-10 This is the most complete authoritative and reliable unit cost guide ever made available to paint estimators No matter what types of work you estimate no matter what your costs are this book will help you produce consistently reliable painting **Capital and Operating Costs of Pollution Control Equipment Modules: Data** estimates in dollars and cents manual, by Herbert G. Blecker and Thomas M. Nichols ,1973 Packing Apples in the Northeast Stanley Wayne Burt, 1962 Marketing Research Report ,1966

Whispering the Strategies of Language: An Mental Quest through Small Equipment Labor Rate Guide

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