

THE 9 STEP CORPORATE ENTREPRENEURSHIP ROADMAP

1



VISION & TEAM
Cross-functional team, big
big, ambitious goal

2



MARKET & CUSTOMER
Segment the market. Zero in on
the early adopters

3



PROBLEMS & OPPORTUNITIES
Get deep insights into customer
needs, pains, challenges, goals and
values

4



SKETCH
Sketch your solution. Get
right, structured feedback
from the target market

5



VALUE PROPOSITION
Develop and deliver your
core marketing message

6



CHANNELS, REVENUES & COSTS
Develop the financial and
distribution models

7



MVP
Get buyers. Focus on learning
not selling. Possibly get paid
for paying customers

8

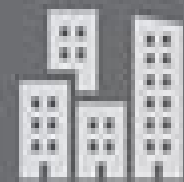


INNOVATION ACCOUNTING
Track the leading metrics that
are predictors of growth

9



GROWTH EXPERIMENTS
Systematically develop and
launch experiments to build the
desired growth



SCALE

PIVOT

LEARN

INTRAPRENEUR
— NATION —

CUSTOMER DISCOVERY

BUSINESS MODEL

ENGINE OF GROWTH

Entrepreneurship Roadmap 2026 Guide

**Ruchi Khandelwal, Deepa Kapoor, Nidhi
Gupta, Neha Gupta**



Entrepreneurship Roadmap 2026 Guide:

Decoding **Entrepreneurship Roadmap 2026 Guide**: Revealing the Captivating Potential of Verbal Expression

In an era characterized by interconnectedness and an insatiable thirst for knowledge, the captivating potential of verbal expression has emerged as a formidable force. Its power to evoke sentiments, stimulate introspection, and incite profound transformations is genuinely awe-inspiring. Within the pages of "**Entrepreneurship Roadmap 2026 Guide**," a mesmerizing literary creation penned with a celebrated wordsmith, readers set about an enlightening odyssey, unraveling the intricate significance of language and its enduring effect on our lives. In this appraisal, we shall explore the book's central themes, evaluate its distinctive writing style, and gauge its pervasive influence on the hearts and minds of its readership.

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