

SETTING YOUR LABOR RATE (EXAMPLE)

WAGE	<i>The actual hourly cost of your techs: 22%-30% of the rate you charge customers</i>	➡	\$35/HR
BENEFITS	<i>The typical benefits load: 22-24% of wage</i>	➡	24%
FULLY LOADED HOURLY COST	<i>Average tech hourly wage multiplied by one plus the benefit load: $35 \times (1 + .24) = 43.4$</i>	➡	\$44
EXPECTED MARGIN	<i>A benchmark target—determine after you research and calculate your overhead.</i>	➡	60%
HOURLY LABOR RATE	<i>Your fully loaded cost, divided by one minus your expected margin: $\\$44 / (1 - 60\%) = \\109.55</i>	➡	\$109.55/HR

Small Engine Labor Pricing Guide

JG Myers



Small Engine Labor Pricing Guide:

Illustrated hand-book and price current of machinery and iron work, by Appleby brothers [or rather by C.J. Appleby]. Charles James Appleby, 1877 **Report on Power and Machinery Employed in Manufactures, Embracing Steam and Water Power ... Monographs on Pumps and Pumping Engines, Manufacture of Engines and Steam Vessels** United States. Bureau of the Census, 1888 The statistics of steam and water power used in the manufacture of iron and steel in the census year 1880 are herein summarized and compared so far as possible with the statistics of power reported in the Census of 1870 **Popular Mechanics** ,1987-10 Popular Mechanics inspires instructs and influences readers to help them master the modern world Whether it s practical DIY home improvement tips gadgets and digital technology information on the newest cars or the latest breakthroughs in science PM is the ultimate guide to our high tech lifestyle **Resources in Education** ,2000 **Popular Science** ,1983-11 Popular Science gives our readers the information and tools to improve their technology and their world The core belief that Popular Science and our readers share The future is going to be better and science and technology are the driving forces that will help make it better *Popular Mechanics* ,1982-03 Popular Mechanics inspires instructs and influences readers to help them master the modern world Whether it s practical DIY home improvement tips gadgets and digital technology information on the newest cars or the latest breakthroughs in science PM is the ultimate guide to our high tech lifestyle Popular Mechanics ,1982-12 Popular Mechanics inspires instructs and influences readers to help them master the modern world Whether it s practical DIY home improvement tips gadgets and digital technology information on the newest cars or the latest breakthroughs in science PM is the ultimate guide to our high tech lifestyle *Popular Science* ,1983-10 Popular Science gives our readers the information and tools to improve their technology and their world The core belief that Popular Science and our readers share The future is going to be better and science and technology are the driving forces that will help make it better **Popular Science** ,1977-11 Popular Science gives our readers the information and tools to improve their technology and their world The core belief that Popular Science and our readers share The future is going to be better and science and technology are the driving forces that will help make it better Popular Mechanics ,1986-11 Popular Mechanics inspires instructs and influences readers to help them master the modern world Whether it s practical DIY home improvement tips gadgets and digital technology information on the newest cars or the latest breakthroughs in science PM is the ultimate guide to our high tech lifestyle

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