

A Brief Analysis of Tik Tok's Successful Strategies as a Multi-Sided Internet Platform

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Abstract: Since the establishment of Tik Tok in 2016, its user base has been increasing with good momentum. Compared with the Internet platforms of the same period or earlier, the number of users of Tik Tok and the growth rate of the platform volume has significant advantages. Therefore, the research on the strategies adopted by Tik Tok in various development periods is worth studying and worth learning from emerging Internet platforms. This article analyzes Tik Tok's well-developed strategies, using perspectives in economics and other fields to explain Tik Tok's success. In the writing of this article, a large number of previous works of literature were analyzed and cited, combined with some authoritative data statistics. Finally, the strategies used in the successful process of Tik Tok were found. In addition, after analysis, the conclusion is that Tik Tok uses different strategies at different stages of development. At the same time, regardless of its state and external conditions, the network effect is the core of Tik Tok's strategies. In general, the strategies used by Tik Tok can be summarized as identifying targeted user groups, accumulating user volume, and continuously transforming to provide a more attractive service scope.

Keywords: Tik Tok, multi-sided internet platform, successful strategies

1. Introduction

Since the 21st century, with the continuous advancement of technology, people's lives have undergone tremendous changes. With the popularity of mobile phones and the continuous emergence of various APPs, ordinary citizens' social interaction and entertainment, especially young people, have gradually become closely related to the Internet. In 2016, a legendary social app was born. TikTok, or Douyin in the Chinese market, is an emerging Internet platform with both short-form video viewing and social networking functions [1]. At the same time, the recently implanted live broadcast and shopping functions are bringing continuous income to the platform [1]. Although many social Apps, such as Instagram and Facebook, and a considerable amount of shopping networks, such as Amazon and eBay, have occupied most of the market share, Tik Tok's new attempt at function combination achieved 3 billion downloads in 2021 [2]. However, the success of Tik Tok is not achieved overnight; failures and improvements are accompanied by the expected growth of Tik Tok and its developers. The following text will include an explanation of the development process of Tik Tok, an

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and entrepreneurs ready to explode their reach this guide equips you with a proven roadmap to TikTok success in 2025

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TikTok Tips For Affiliate Marketers Raymond Wayne, 2022-12-30 TikTok is a recently released social networking app that has become immensely popular The young adult and teen demographics seem to be the most attracted to it TikTok is a popular social media app with over 12 million daily users because it allows users to easily make and share short videos in a variety of formats with their friends family and followers Affiliate marketers can benefit from the platform because it facilitates the creation of shareable interesting content Making videos that people actually want to watch is step one in developing an effective marketing plan for TikTok Because videos on TikTok can be any length unlike on YouTube or Instagram businesses using the site need to create clips that are just a minute or two long at the most or shorter Marketers can increase the number of views their videos receive on TikTok by using trending hashtags related to their products and services You don t need to wait to be accepted as a content creator on TikTok in order to start earning money with the app TikTok s Content Creator Fund is only available to those who match certain criteria You will not be kept waiting which is

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Tok Trending Advanced Strategies Book Review: Unveiling the Magic of Language

In a digital era where connections and knowledge reign supreme, the enchanting power of language has been apparent than ever. Its capability to stir emotions, provoke thought, and instigate transformation is really remarkable. This extraordinary book, aptly titled "**Tok Trending Advanced Strategies**," published by a very acclaimed author, immerses readers in a captivating exploration of the significance of language and its profound effect on our existence. Throughout this critique, we shall delve into the book's central themes, evaluate its unique writing style, and assess its overall influence on its readership.

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