

THE ENTREPRENEUR'S ROADMAP

LAUNCH STAGE

1

Prepare for your entrepreneurial journey:
Understand the entrepreneurial mindset and build the skills you need to thrive



2

Select and test your idea:
Create an innovative idea and conduct a feasibility study

3

Plan and launch your business:
Develop a business plan and launch the enterprise.

MANAGEMENT STAGE

6

Manage your people:
Manage processes and procedures, hire right and plan for succession

5

Manage your customers:
Create a competitive advantage, communicate your value proposition and become a better negotiator

4

Be a better leader:
Formulate the right strategy, analyze business problems and make strategic decisions



FUNDING STAGE

7

Sources of funding:
Identify the optimal source of funding for your business



8

Attracting funding:
Learn what to do to attract investors

9

Managing funding:
Craft favorable funding terms and negotiate in your best interest

GLOBAL STAGE

12

Deciding to go global:
Evaluate new markets and decide whether to expand your business

11

Global ecommerce strategy:
Integrate ecommerce into your business model and acquire international clients

10

Global market entry strategy:
Prepare to launch an international SME brand



Advanced Strategies Entrepreneurship Roadmap

**Rhea Alexander, Rose Pember, Joseph
Press, Kiely Sweatt**



Advanced Strategies Entrepreneurship Roadmap:

Eventually, you will enormously discover a extra experience and endowment by spending more cash. nevertheless when? realize you take that you require to get those all needs once having significantly cash? Why dont you attempt to get something basic in the beginning? Thats something that will guide you to comprehend even more in relation to the globe, experience, some places, later than history, amusement, and a lot more?

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