Successful Library Fundraising

Best Practices

edited by M. Sandra Wood

Successful Library Fundraising Best Practices M Sandra Wood

Peggy Johnson

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Successful Library Fundraising M. Sandra Wood, 2014-07-24 Obtaining the funding to maintain and grow library services and resources has always been a challenge Successful Library Fundraising Best Practices brings together a wealth of information from public academic special and school libraries who share their successful approaches to raising funds through a variety of traditional and outside the box methods Library development cultivating donors EndowmentsCorporate financingSpecial eventsFriends groups and volunteersGrants and more Fundraising is critical in today s economic climate Tips and ideas from this volume will help library professionals gain confidence to begin a fundraising program or improve their current fundraising activities Fundamentals of Collection Development and Management, Fourth Edition Peggy Johnson, 2018-07-23 Technical Services Quarterly declared that the third edition must now be considered the essential textbook for collection development and management the first place to go for reliable and informative advice For the fourth edition expert instructor and librarian Johnson has revised and freshened this resource to ensure its timeliness and continued excellence Each chapter offers complete coverage of one aspect of collection development and management including numerous suggestions for further reading and narrative case studies exploring the issues Thorough consideration is given to traditional management topics such as organization of the collection weeding staffing and policymaking cooperative collection development and management licenses negotiation contracts maintaining productive relationships with vendors and publishers and other important purchasing and budgeting topics important issues such as the ways that changes in information delivery and access technologies continue to reshape the discipline the evolving needs and expectations of library users and new roles for subject specialists all illustrated using updated examples and data andmarketing liaison activities and outreach As a comprehensive introduction for LIS students a primer for experienced librarians with new collection development and management responsibilities and a handy reference resource for practitioners as they go about **Successful Library Fundraising** M. their day to day work the value and usefulness of this book remain unequaled Sandra Wood, 2014-07-24 Obtaining the funding to maintain and grow library services and resources has always been a challenge Successful Library Fundraising Best Practices brings together a wealth of information from public academic special and school libraries who share their successful approaches to raising funds through a variety of traditional and outside the box methods Library development cultivating donors EndowmentsCorporate financingSpecial eventsFriends groups and volunteersGrants and more Fundraising is critical in today s economic climate Tips and ideas from this volume will help library professionals gain confidence to begin a fundraising program or improve their current fundraising activities

Successful Fundraising for the Academic Library Kathryn Dilworth, Laura Sloop Henzl, 2016-10-07 Successful Fundraising for the Academic Library Philanthropy in Higher Education covers fundraising a task that is often grouped into a combination role that may include for example the university museum or performance venue thus diluting the opportunity for

successful fundraising Because the traditional model for higher education fundraising entails the cultivation of alumni from specific departments and colleges the library is traditionally left out often becoming a low performing development area with smaller appropriations for fundraising positions Most higher education development professionals consider the library fundraising position a stepping stone into another position with higher pay and more potential for professional advancement down the road rather than as a focus for their career However for universities that invest in development professionals who know how to leverage the mission of libraries to the larger alumni and friend community the results include innovative and successful approaches to messaging that resonates with donors This book provides information that applies to all fundraising professionals and academic leaders looking to strengthen their programs with philanthropic support even those beyond university libraries Makes the case for university libraries as a viable avenue for donor engagement that translates to all academic areas of higher education fundraising Highlights the importance of collaborative relationships and fundraising strategies with academic leaders donors and fundraising staff Outlines strategies that have resulted in fundraising success for academic and research libraries at universities of varying size and culture Successful Library Fundraising M. Sandra Wood, 2014 While libraries strive to provide the services programs and facilities that their patrons and communities want and need funding is needed before these services programs and facilities can be offered These essays draw on the experience of librarians at twelve institutions to offer suggestions for raising funding and donations to cover operating expenses special projects and services and working with library boards and foundations They offer useful information for a variety of public academic and special libraries Managerial Leadership for Librarians G. Edward Evans, Holland Christie, 2017-10-11 Putting library management into the unique context of the not for profit world this work offers you invaluable guidance on how to manage your library effectively Managing a library presents a significantly different challenge than managing a small business a corporation or even a school or charity organization To be effective managers and excel in their careers librarians must understand their unique position in the social landscape and leverage that role to become influential leaders This guide shows librarians how to make the most of their inherent skills and develop new leadership strengths in order to become better library managers advance their careers and sustain their libraries in spite of changing environments and shrinking budgets The book examines many facets of managerial leadership defines what managerial leadership is and describes how to assess and increase leadership skills The chapters also identify the constraints unique to libraries and explain how you can develop positive relationships with government boards turn a vision into a practical strategic plan and exercise fiscal control You will gain invaluable knowledge about fund raising developing political skills advocacy and lobbying and legal and ethical concerns specifically in the library environment The final section of the book is devoted to people skills understanding yourself and others developing staff collaboration negotiation meetings and presentations and creating future success Creative Library Marketing and Publicity Robert J. Lackie, M. Sandra Wood, 2015-09-17 Creative Library Marketing and

Publicity Best Practices shares the success of libraries of various sizes and types small to large public academic and school libraries systems and organizations Each best practice scenario describes a library s successful experience with marketing branding and promoting a library service or program providing information about planning actual promotion techniques and evaluating the success of the plan or promotion methods Most importantly each include tips and best practices for readers Many of these ideas and techniques are applicable across the board so they will help you implement similar methods to promote your library services and programs and spark different and unique uses for these techniques Strategies covered include Using constituents voices in outreach efforts Building a social media presence Crafting step by step marketing plansPlanning and implementing branding campaignsCreating buzz with promotional videosUsing e mail marketing in outreachMarketing a new library spaceMarketing on a shoestring budget Drawing on the best practices experience and expertise of library personnel from public academic and school libraries this volume brings together a variety of marketing plans and creative methods for promoting libraries and their programs and services to a twenty first century audience All library employees should be able to take away something from these creative successful efforts and apply tips techniques and best practice suggestions to their own library marketing efforts The New Information Literacy Instruction Patrick Ragains, M. Sandra Wood, 2015-11-05 The new ACRL information literacy concepts brings renewed interest in information literacy instruction and skills for librarians The New Information Literacy Instruction Best Practices offers guidance in planning for and implementing information literacy instruction programs in a wide range of instructional situations including Course related instructionFreshman composition coursesProfessional medical educationNew course development and deliveryOne shot sessionsFormal credit coursesDistance educationVisual literacyand moreAs librarians take a new look at information literacy instruction this essential book will help guide you in creating and maintaining a quality instruction The Library Staff Development Handbook Mary Grace Flaherty, 2017-08-08 The Library Staff Development program Handbook How to Maximize Your Library s Most Important Resource provides practical tips suggestions for resources and concrete examples for addressing the multiple and varied aspects of staff development From crafting a job description to recruitment hiring and retention and from progressive discipline and succession planning to continuing education performance appraisals and the importance of workplace fun this handbook can serve as a companion for managers supervisors and library staff as they negotiate the challenging range of staffing issues and the opportunities they provide in the library setting Fundamentals of Collection Development and Management Peggy Johnson, 2018-01-16 As a comprehensive introduction for LIS students a primer for experienced librarians with new collection development and management responsibilities and a handy reference resource for practitioners as they go about their day to day work the value and usefulness of this book remain unequaled

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